



## MINUTES OF THE ISIA DELEGATES' MEETING [DM]

**04.06.2006 – 4:00 pm – 5:30 pm BOROVETS - BULGARIA  
Hotel Samokov**

### ITEMS OF THE AGENDA:

#### 1. WELCOME AND DETERMINATION OF THE QUORUM

The President opened the delegates' meeting at 4.00pm and thanked the Bulgarian Ski Instructors Association for organising the Congress 2006. He also expressed his thanks to the translators for the good work during the Congress.

The President introduced the members of the steering committee and, as there were no motions for amendments, addressed the agenda. However, first of all he allowed the INTERSKI President, Erich Melmer, to speak.

Melmer welcomed all participants and wished the meeting every success. He pointed out that problems had to be solved jointly and that it was also important for INTERSKI to have a strong ISIA which lends the necessary weight to the voice of professional ski instructors and ensures an atmosphere of change in winter sports.

The General Secretary handed over the attendance list to the President, according to which the following member associations are represented through delegates:

#### **List of attendees and votes ISIA – Congress 2006**

| Country                 | Marks  | Paid |    | Votes | Represented by:    | Voting rights |
|-------------------------|--------|------|----|-------|--------------------|---------------|
|                         |        | Yes  | No |       |                    |               |
| Andorra                 | 500    | X    |    | 1     | absent             | 0             |
| Argentina               | 500    | X    |    | 1     | Martin Bacer       | 1             |
| Australia               | 500    | X    |    | 1     | absent             | 0             |
| Belgium                 | 120    | X    |    | 1     | absent             | 0             |
| Bulgaria                | 210    | X    |    | 1     | Petar Iankov       | 1             |
| Canada                  | 500    | X    |    | 1     | Normand Lapierre   | 1             |
| Chile                   | 70     | X    |    | 1     | absent             | 0             |
| Croatia                 | 260    | X    |    | 1     | absent             | 0             |
| Denmark                 | 200    | X    |    | 1     | absent             | 0             |
| Germany                 | 3. 050 | X    |    | 5     | Christian Lechner  | 5             |
| Finland                 | 300    | X    |    | 1     | Juha Pekka Olkola  | 1             |
| France                  | 9353   | X    |    | 11    | Fernand Masino     | 11            |
| Principality of L'stein | 20     | X    |    | 1     | absent             | 0             |
| Great Britain           | 700    | X    |    | 2     | Peter Kuwall       | 2             |
| Greece                  | 250    | X    |    | 1     | Arachovitis George | 1             |
| Holland                 | 250    | X    |    | 1     | Frank Luiten       | 1             |
| Ireland                 | 20     | X    |    | 1     | Gerry Abramovitz   | 1             |
| Israel                  | 120    | X    |    | 1     | excused            | 0             |
| Italy                   | 9.450  | X    |    | 11    | Dino De Gaudenz    | 11            |
| Japan                   | 1.180  | X    |    | 3     | Yuici Mabuchi      | 3             |
| Montenegro              | 80     | X    |    | 1     | Mileta Lekovic     | 1             |
| New Zealand             | 500    | X    |    | 1     | excused            | 0             |

|                     |        |   |  |    |                      |    |
|---------------------|--------|---|--|----|----------------------|----|
| Norway              | 400    | X |  | 1  | absent               | 0  |
| Austria             | 2.000  | X |  | 3  | Meinrad Steiner      | 3  |
| Poland              | 150    | X |  | 1  | Andrzej Milewski     | 1  |
| Romania             | 50     | X |  | 1  | Codru Popescu        | 1  |
| Russia              | 0      | X |  | 1  | absent               | 0  |
| Sweden              | 400    | X |  | 1  | absent               | 0  |
| Switzerland         | 4.500  | X |  | 6  | Claude Meyer         | 6  |
| Slovak Republic     | 50     | X |  | 1  | Jaroslav Pavelka     | 1  |
| Serbia              | 70     | X |  | 1  | absent               | 0  |
| Slovenia            | 500    | X |  | 1  | Dusan Videmsek       | 1  |
| Spain               | 2.000  | X |  | 3  | Hans Breitfuss       | 3  |
| Czech Republic      | 100    | X |  | 1  | Jiri Kotaska         | 1  |
| Turkey              | 100    | X |  | 1  | Usta Yahya K.        | 1  |
| Hungary             | 20     | X |  | 1  | Katalin Egri         | 1  |
| USA                 | 300    | X |  | 1  | absent               | 0  |
| Total: 37 countries | 32.863 |   |  | 73 | 18 countries present | 59 |

The President finally determined that 23 (of 37) countries were present with a total of 59 (of 73) votes.

All members of the executive board were present.

The delegates' meeting was convened as per statutes and consequently has a quorum.

The President thus declared the meeting for open and moved directly to Item 2) of the agenda.

## 2. ADOPTION OF THE MINUTES ISIA GENERAL MEETING OF 01.12.2005 IN LEVI – FINLAND

### **Resolution 1/DM 2006:**

The minutes of the delegates' meeting 2005 of Levi – Finland were adopted unanimously, without any dissenting votes.

## 3. REPORT OF THE ISIA PRESIDENT, THE COMMISSIONS, THE SECRETARY AND THE AUDITOR

The President reminded the participants of the delegates' meeting in Levi, at which the steering committee was commissioned with carrying out the accreditation in Brussels with the EU for ISIA. In the meantime two meetings of the Judicial Commission have taken place and there was also an official meeting with the Vice President of the European Commission, Franco Frattini.

The Technical Commission under the chairmanship of Richi Walter submitted suggestions for changing the World Championship regulations as well as considerations regarding the future organisation of INTERSKI.

Last year the Marketing Commission had quite a substantial amount of work with the posters, brochures and the CD, in addition there are the regular updates of the ISIA Website.

The work programme for next year envisages that the Judicial Commission will establish the EU-Section within the ISIA under the Vice President, Dino De Gaudenz, and which will begin its work in the near future.

The Technical Commission shall revise the World Championship regulations and submit proposals how a technical event can be organised again.

The development in INTERSKI was also discussed in the steering committee, however the problem relates to all events in the sector. It is becoming more and more difficult to finance such events. The sponsors are withdrawing their support, there is no money available anymore and the event cannot support itself. The steering committee shall look into and discuss these

circumstances. The financing of such events is to be fundamentally reconsidered. At present we exist based on existing funds. We do not in fact need to worry at the moment as we still have reserves of approx. 1/4 million CHF, however these will soon be used up. A long-term plan will be drawn up and subsequently submitted to the DM.

#### 4. APPROVAL OF THE ANNUAL ACCOUNTS 2005 AND DISCHARGE OF THE STEERING COMMITTEE

The treasurer Jiri Kotaska presented the annual accounts 2005 in detail and explained the individual spending and income capital (see Annex). As there were no questions with regard to the annual accounts Martin Bacer reported on the results of the audit. The bookkeeping was kept tidy, orderly and transparent, all entries and spending had been properly booked and corresponded with the budget. The auditors proposed that the annual accounts be approved.

The President requested the delegates' meeting to approve the annual accounts 2005 in line with the auditors' proposal.

##### **Resolution 2/DM 2006:**

The DM unanimously approved the annual accounts 2005 and discharged the steering committee and the President

#### 5. BUDGET 2007/ APPROVAL

The Budget 2007 was presented by the treasurer Jiri Kotaska (see Annex)

There were no questions from the DM concerning the budget. Jiri Kotaska stated that the position was in fact not yet a cause for concern as ISIA still had sufficient reserves, however an exact financial planning was absolutely essential.

##### **Resolution 3/DM 2006:**

The DM unanimously approved the budget 2007.

#### 6. MEMBERSHIP FEES

According to Swiss law, which actually applies to the ISIA, voting has to be carried out with regard to the membership fees each year, even if there are no changes. The President proposed that the membership fees remain constant for 2006.

##### **Resolution 4/DM 2006:**

The DM unanimously voted in favour of retaining the amount of the membership fees for 2007 as follows: 750.00 CHF as basic fee for each member association with up to 500 enrolled ski instructors with the highest examinations and additionally 1.50 CHF for each further ski instructor with the highest examination.

#### 7. ADJUSTMENT AND SPECIFICATION ISIA MINIMUM STANDARD

Björn Zeitz, as Chairman of the Judicial Commission, now took over the further handling of this item of the agenda and stated among others that as long as we do not exactly know which requirements are needed for setting up the joint platform and what will happen with Brussels

in the future it did not appear useful to make any changes. The ISIA minimum standard represents a joint quality characteristic for professional ski instructors, which is recognised by all ISIA member nations.

Zeitz reported among others on (see annex):

- once again the results of the conference in Innsbruck
- results of the conference in Levi/Finland
- the two letters from Austria/Jan. 2006 and France/April 2006 by especially emphasising Art. 6 of the statutes, as reminded by WALTER
- the new directive of Sept. 2005, which had not been passed, but will be revised
- the exact pre-requisites for achieving the future joint platform

There were no requests for leave to speak on this issue from the meeting, therefore the next item on the agenda was addressed

## 8. APPLICATIONS FROM NEW MEMBERS

The President reminded that it was decided to only admit new members if it has also been examined by the TC that the applicants satisfy the ISIA minimum standard besides the completeness of the submitted documents.

For new applications for membership the Judicial Commission has carried out the checks according to § 5 and 6 of the ISIA statutes based on the ISIA questionnaire. The verification of the training and the corresponding examinations and the observance of the ISIA minimum standard by the technical commission could not be carried out, which is why no voting can be carried out on new memberships at present.

Two new countries have applied for admission – Macedonia and San Marino. The submitted documents appeared insofar to be in order; an examination of the training as well as the organisation and the structures on site has not been carried out yet.

The steering committee proposed that both Macedonia as well as San Marino, in addition to the Ukraine, be granted the status of an acceding country until completion of the examinations. Acceding countries do not in fact have any of the rights of a member, however receive all news from the ISIA and are invited to the respective events.

**Resolution 5/DM 2006:** The delegates' meeting acknowledged the application for admission from the professional ski instructor associations of Macedonia and of San Marino and conferred these the status of an acceding country.

## 9. VARIA

Juksu Olkola, who carried out the World Championships in December as Head of the OC and President of the Finnish ski instructor association, once again expressed his thanks that this event took place in Finland. He was very pleased to be able to welcome 300 ski instructors from 24 countries as guests. There had been no snow up to two weeks before the event, however at the last minute everything had worked out and it turned it to a very pleasant festive event. Finland was only a small country and it does not have any Alps, however instead the Finnish people are born on skis, even the smallest children in the schools can ski. Therefore, Finland was proud to be a part of ISIA.

President Campell thanked the friends from Finland once again on behalf of all members for the good organisation and the unforgettable moments.

He reminded that ISIA organises the World Championships every 4 years and that there are already two applicants for the next World Championships, notably Slovenia with Maribor and Austria with Schladming.

The two applicants gave a short presentation:

Bostic stated that the Slovenian association supported Maribor which has sufficient experience in organising major events and he hoped to see all ISIA members there in 2009.

Meinrad Steiner gave a short presentation of Schladming, referred to the many World Championship races and also to the World Cup 2001 which had been carried out there as a reference and emphasised that they were open for suggestions in terms of time. The ISIA World Championships could be carried out both in December as well as in spring.

President Campell wanted to take this opportunity to also give some information on INTERSKI. ISIA is in fact responsible for creating the programme in INTERSKI, which is carried out by President Campell. The structure is set-up in workshops, country demonstrations and lectures in the afternoon. Each nation which wants to carry out a workshop, must present the contents on the previous day. There are also various events and at the request of Korea an innovation was introduced, the INTERSKI school. Each nation must make one or two instructors available every day, for lessons with Korean guests. Further innovations are the lectures which take place the day before the workshop.

Erich Melmer, President of INTERSKI, once again greeted the participants from INTERSKI and from the General Secretary, Fritz Mares. He reported that there were in fact several problems with the organisation of the INTERSKI Congress 2007. There were several changes in Korea within the OC and it was difficult to find the responsible persons. It was necessary to increase the prices sharply and these no longer corresponded with those, which were presented in the application. Other promises could no longer be kept either.

Under these circumstances the steering committee INTERSKI had decided to give Korea a final ultimatum. He had flown to Korea in order to negotiate the prices and the whole organisation. There were also major disputes within the Organisation Committee and no-one was able to give firm promises. During a stay in Whistler Mountain in Canada, candidate for INTERSKI 2011, it was expressed that they would possibly be willing to take-over the organisation of the INTERSKI in 2007 already if it had to be withdrawn from Korea. Shortly after the return from Canada new problems cropped up with Korea. Subsequently, he wrote a clear letter to the Korean Association that it was not possible to hold the Congress in Korea under these conditions. He then flew to Whistler again however had to determine that Whistler could not hold these prices in this short period of preparation either. While he was still in Whistler he received a fax from Korea and a few days later a delegation from Korea arrived in Dalaas already. A new OC had been established in Korea, all new and competent people, who had been given the assurances from the highest authorities that the Congress could be carried out.

Therefore, the Congress in Korea will take place, President Melmer requested as many people as possible to be present in Yong Piong in January 2007. He gave a special thank you still to the Canadian ski instructors association and to Normand Lapierre for their willingness to help.

Riet Campell pointed out once again what he had already emphasised at the opening of this DM, notably that it is more and more difficult to assume responsibility for and organise such congresses and it is also increasingly difficult for the participating associations to find the finances. The steering committee ISIA has given itself the task to discuss how many events the member associations can take and which significance the participation in these events still has for the individual members. Which benefits can you gain from this?

The problems of the organisers of the last INTERSKI Congresses were well known. A large amount of debts were left behind in Beitostolen, the association itself almost collapsed. Even in Switzerland in Crans Montana the OC was left with substantial debts, which luckily the Swiss Association was able to cover.

Serious consideration must however be given in future to amalgamating the various events with concrete contents, which are also of benefit for the participating nations and for which one can also arouse the interest of sponsors again.

As there were no further requests for leave to speak on this item, the President thanked all participants, the interpreters for their good work, expressly apologised to the Hungarian ski instructors association once again owing to the mistake at the World Championship in Levi – Finland where participants from Hungary were at the start of the race although they were not entitled and closed the meeting at 5.30pm with the reference to the next delegates' meeting on 30.01.2007 in Yong Piong – Korea, on the occasion of the INTERSKI Congress.

The President  
Riet R.Campell

The General Secretary  
Hugo Reider